

Case Study: Education

A lesson in efficiency

the background

A growing school district was struggling with purchasing expensive HP printer supplies and unreliable devices. The printers were a burden on the school's budget because they were being used for greater volumes than they were designed to handle and they carried a high total cost of ownership.

the solution

By putting Canon ImageRUNNER multi-function devices on the school's network, MWOS made it easy for faculty to print to several key locations around the building. Another aspect of the solution was the use of the mailbox feature on the Canon imageRUNNERS that allows the faculty to send items to an assigned mailbox. This function enables faculty to better manage print jobs by storing them on the device until it is convenient to print.

the outcome

Because of this solution the school has cut 70% of the desktop printer expenses. Faculty and administration save time and effort with the reliable multi-function devices that print fifty-pages a minute and take majority of the print load.

A track record in education

- Martin Whalen has more than 170 customers in education at all levels.
- Martin Whalen has more than 850 multi-function devices that are currently being used in education.
- Last year the total volume of Martin Whalen devices in the educational field was more than 200 million impressions.



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The Canon imageRUNNER lineup
from Martin Whalen provides it all.

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